

GSA Solutions Can Help Meet Your Service-Disabled Veteran-Owned Small Business Socioeconomic Goals

Simplified Procurement with Multiple Award Schedules and VETS GWAC



Count on GSA to help solve your acquisition challenges and achieve your agency's Service-Disabled Veteran-Owned Small Business (SDVOSB) socioeconomic goals via fast, easy, cost-effective procurement.

Expanding business opportunities to SDVOSBs is one small but important way of honoring the men and women who, throughout history, have served proudly and courageously in our armed forces. They placed their personal safety and ambitions second to protecting our country. As such, SDVOSB owners deserve the opportunity to further their contributions through continued service as dynamic entrepreneurs delivering quality and value to the federal marketplace. To help make this happen, GSA has identified SDVOSBs in the marketplace and provided tools such as GSA eLibrary and eBuy to provide you direct access to self-motivated SDVOSBs.

GSA's SDVOSBs Contract Vehicles

GSA offers two types of contract vehicles to help you reach the statutory 3% goal for contracting with SDVOSBs, as established by Public Law 106-50, for prime contract dollars: GSA Multiple Award Schedules and the VETS GWAC.

Both are widely-used, multi-agency contract vehicles that are convenient and provide an easy way to increase opportunities for SDVOSBs. These contract vehicles also greatly reduce

administrative burden and contracting costs, while increasing the opportunity for SDVOSBs to do business by allowing agencies to simply place streamlined delivery or task orders against existing contracts.

Multiple Award Schedules (MAS)

Under the MAS Program, GSA enters into governmentwide contracts with commercial firms to provide millions of commercial services and products. Agencies make a best value determination and simply place orders directly with MAS contractors following easy ordering procedures.

Governmentwide Acquisition Contracts (GWACs)

The Veterans Technology Services (VETS) GWAC was awarded as a small business set-aside contract for SDVOSB technology firms. VETS helps you achieve your socioeconomic goals while providing cutting-edge technology solutions to federal agencies like yours – without the expense and time involved in open-market set-aside procurements.

Services available through the VETS GWAC include System Operations and Maintenance, and Information Systems Engineering. VETS' robust services includes Cybersecurity, Information Assurance, Virtualization, Sustainability, Health IT, Cloud Computing, IPV6, VoIP, NexGen Technologies, and Web 2.0.



GSA Multiple Award Schedule SINs (Special Item Numbers) for SDVOSBs

SIN

Schedule: 00CORP The Consolidated Schedule

CF100	Environmental Assessments
CR408	Program Management/Support Services
CR422S	Market Research and Public Opinion Services (Small Business Set Aside)
CR425A	Construction Management Services
CR707	Contract, Procurement and Acquisition Support Services
CR799B	Human Resource Support Services
CT001	Arts/Graphics Services
C7025	IT input/output and Storage Devices
C7030	IT Software
CD301	IT Facility Operation and Maintenance Services
CD302	IT Systems Development Services
CD306	IT Systems Analysis Services
CD307	Automated Information System Design and Integration Services
CD308	Programming Services
CD311	IT Data Conversion Services
CD313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
CD316	Telecommunications Network Management Services
CD317	Automated News Services, Data Services, or Other Information Services
CD399	Other ADP and Telecommunications Services
CF999	Environmental Services
CJ070	Maintenance and Repair of IT Equipment, Supplies and Support Equipment
CN070	Information Technology Installation of IT Equipment
CR422	Market Research and Public Opinion Services
CR425	Engineering and Technical Services
CR499	Other Professional Services
CR699B	Other Administrative Support Services
CR706	Logistics Support Services
CR708	Public Relations Services
CR710	Financial Services
CU008	Training/Curriculum Development
CU099	Other Education and Training Services

Schedule: 23V Automotive Superstore

190 03	Law Enforcement Vehicles and Attachments
190 05	Special Vocation Vehicles and Attachments
271 112	Leased Heavy Duty Vehicles and Accessories
271 114	Ancillary Services
023	LSV Low Speed Vehicles, Gas or Electric
025 101	Miscellaneous Vehicle Accessories
271 101	Construction Equipment and Attachments
271 102	Snow Maintenance Equipment (Vehicle Mounting)
271 104	Snow Maintenance and Cleaning Equipment and Attachments
271 105	Forestry, Mulching, Brush Cutting, and Land Clearing Equipment and Attachments
271 108	Spare Components and Equipment for Sedans, Light, Buses, Medium and Heavy Trucks
272 105	New Technologies

SIN

272 106 Remanufactured Automotive Components

Schedule: 36 The Office, Imaging and Document Solution

51 1000	Ancillary Supplies and/or Services
51 100C	Cost-per-Copy Plan for Copiers
51 208	Maintenance Service Agreement for All Other Equipment Repair, Replacement Other Than Copiers, Including Their Associated Accessories and Attachments
51 402	Multi-Media Readers, Reader-Printers and Systems
51 409	Network, Optical Imaging Systems and Solutions
51 501	Needs Assessment and Analysis Services
51 503	Education and Training Support Services
51 504	Records Management Services
51 505	Document Production On-site and Off-site Services
51 506	Document Conversion Services
51 507	Destruction Services
51 508	Litigation Support Services
51 509	Network Connectivity Support Services
51 56	Repair of Government Owned Equipment for Equipment Not Under Maintenance Service Agreement
733 1	Mail Room Administrative Support Services
733 2	Presort Mail
733 3	Miscellaneous Mail Services
733 4	List Management Services
733 5	Mailroom Ergonomic Analysis Services
733 6	Mail Screening and Inspection Services
51 100	Copiers
51 101	Consumable Supplies for Copiers, Computers Printers and Fax Machines

Schedule: 48 Transportation, Delivery, and Relocation Solutions

653 9 Long-Term Lodging Commercial

Schedule: 51V Hardware Superstore

051 200	Accessories
051 400	Ancillary Supplies and/or Services
051 99	Introduction of New Products and Services
639 001	Domestic Appliances
834 100	Commercial Coatings, Adhesives and Sealants
834 500	Stains, Varnishes, Sealers, Shellacs and Lacquers
834 600	Commercial Coatings Removers
834 700	Commercial Coatings Applicators
834 900	Lubricants Petroleum and Waxes
105 002	Hardware Store, Home Improvement Center, or MRO-Catalog
105 003	Hardware Store, Home Improvement Center, or MRO-Services
577 001	Woodworking Machinery and Equipment
577 005	Metalworking Machinery and Equipment
550 001	Tools Powered
600 001	Tool Boxes, Tool Cabinets, Tool Chests and Tool Holders
612 209	Tool Kits
613 001	Tools Non-powered

* For a complete and most up-to-date listing on GSA Schedules, please visit www.gsaelibrary.gsa.gov.



SIN	Schedule: 58 I Professional Audio/Video Telemetry/Tracking, Recording/Reproducing and Signal Data Solutions
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58 1	Recording and Reproducing Video and Audio Equipment, Including Spare & Repair Parts and Accessories
58 2	Monitors and Monitors/Receivers, Including Spare & Repair Parts and Accessories
58 3	Television Cameras, Color or Monochrome, Including Spare & Repair Parts and Accessories
58 4	Audio Equipment, Including Spare & Repair Parts and Accessories
58 6	Telecommunications Equipment, Including Spare & Repair Parts and Accessories
58 7	Ancillary Services
58 8	Professional Audio/Video Assessment, Design, and Integration
219 3	Televisions
219 12	Television and Audio Accessories
219 13	Hand Held Camcorders

Schedule: 599 Travel Services Solution

599 1	Travel Consulting Services
599 2	Travel Agent Services
599 3	Lodging Negotiations and Management Services
599 5	Air Charter Services
599 99	Introduction to New Services / Products
599 1000	Contract Support Items

Schedule: 66 Scientific Equipment and Services

66 503	Services and Product Support Options to Include Pre-purchase Calibration, Post-purchase Calibration, Extended Warranty and Service Agreements
66 507	Technical Training and Support
66 602	Seawater Sampling and Salinity Measuring Equipment
66 606	Soil Temperature and Moisture Measuring Instruments, Plant Moisture Analysis Instruments
66 616	Liquid/Gas Flow Measuring Instruments, Liquid Level Measuring Instruments
66 621	Radioactivity Detectors
540 11	Reusable Laboratory Plastic Ware
540 12	Disposable Laboratory Plastic Ware
540 16	Non-Plastic and Non-Glass Laboratory Ware
540 19	Laboratory Water Purification Devices, Systems
540 21	Filter Elements
540 3	Reusable Laboratory Glassware
540 7	Disposable Laboratory Glassware
603 5	Laboratory Shakers and Mixers, Accessories and Options
615 1010	Introduction of New Services/Products (INSP)
615 4	Gas Chromatograph and Chromatograph/Mass Spectrometer Systems
615 5000	Product Support Options to Include Equipment Maintenance Repair and Service, Calibration and Calibration Traceability Certificate, Extended Warranties, Technical Training, Technical Support and Application Development Support and Equipment Leasing
615 9	Liquid Chromatographer and Liquid Chromatographer/Mass Spectrometer Systems

SIN	
632 10	Atomic Absorption, Atomic Emission Fluorescence Spectrometers, Including Inductively Coupled Plasma and Inductively Coupled Plasma Mass Spectrometers Systems
632 6	Ultraviolet, Visible, Infrared, and Near Infrared Spectrophotometers
632 7	Fluorescence Spectrometers
66 100	Blood Serum, Urine and Fecal Chemical Analysis, Instruments
66 102	Blood Gas Analyzers, Electrolyte Analyzers, Blood Coagulation Analyzers and Timers, and Single Test Analyzers
66 107	Electrophoresis, Including Capillary Electrophoresis and Electrophoration Devices and Systems, Nucleic Acid and Amino Acid Sequencing Systems
66 113	Hand operated Pipettors, and Pipetting, Diluting, and Dispensing Devices
66 137	Laboratory Refrigerators and Freezers
66 141	Miscellaneous Laboratory Equipment to Include Laboratory Baths; Freeze Drying Apparatus; Tissue Grinding, Processing Cell Disruption Apparatus; Waste Recovery Systems, Lab Pumps; Ware washers; Dryers; Lab ovens and Furnaces
66 148	Laboratory Incubators
66 200	Laboratory Information Management System
873 1	Mechanical Testing and Analysis
873 2	Chemical Testing and Analysis Services
873 4	Geotechnical and Thermal/Fire Testing and Analysis
602 1	Microwave/Millimeter Wave Antennas
627 1007	Introduction to New Services/Products
602 3	Amplifiers and Filters
627 15	Signal Generators
627 2	Signal Analyzers
627 23	Voltmeters, Ammeters and Multi-meters
627 3	RF Communication Monitors, Testers and Analyzers and Global Positioning System (GPS) Receiver Test Sets

Schedule: 67 Photographic Equipment – Cameras, Photographic Printers and Related Supplies and Services

20 316	Cameras and Accessories
20 320	Photo Digital Technologies
19 100	Photographic Services and Solutions

Schedule: 70 General Purpose Commercial Information Technology Equipment, Software and Services
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132 60A	Electronic Credentials, Not Identity Proofed (Assurance Level 1 OMB M-04-04) Managed Service Offering
132 60B	Electronic Credentials, Identity Proofed (Assurance Level 2 OMB M-04-04) Managed Service Offering
132 60C	Digital Certificates Including ACES (Assurance Level 3 and 4/ OMB M-04-04)
132 60D	E Authentication Hardware Tokens
132 60E	Remote Identity and Access Managed Service Offering
132 60F	Identity and Access Management Professional Services
132 61	Public Key Infrastructure (PKI) Shared Services Providers (PKI SSP) Program
132 62	Homeland Security Presidential Directive 12 Product and Service Components
132 3	Leasing of Products



SIN

132 4	Daily/Short Term Rental
132 8	Purchase of New Equipment
132 9	Purchase of Used or Refurbished Equipment
132 12	Maintenance of Equipment, Repair Services and/or Repair/Spare Parts
132 50	Training Courses
132 51	Information Technology Professional Services
132 52	Electronic Commerce Services
132 53	Wireless Services
132 32	Term Software License
132 33	Perpetual Software License
132 34	Maintenance of Software as a Service

Schedule: 71 Furniture

71 200	Dormitory and Quarters Packaged Rooms
711 91	Project Management (Furniture Related)
71 1	Packaged Offices
71 100	Healthcare Exam Room
71 101	Healthcare Waiting Room
71 103	Healthcare Office
71 203	Loft Group
71 204	Dormitory, Quarters and Residential Caseloads and Beds
71 205	Chairs – Dining Room, Desk, Side, Period Style and Bar Stools
71 206	Upholstered Seating
71 207	Casual and Outdoor Furniture and Accessories
71 295	Residential, Dormitory and Quarters Furniture Installation Services
71 309	Clothing Lockers and Locker Benches
71 393	Special Use Furniture Design Services
71 394	Special Use Furniture Reconfiguration Services
71 395	Special Use Furniture Installation Services
711 1	Furniture Systems and Workstation Clusters
711 10	Executive Furniture Single Item Accent & Specialty
711 11	Tables and Accessories
711 12	System Type Tables and Accessories
711 14	Vertical Surface Attachment Panels and Accessories
711 16	Upholstered Seating
711 17	Multiple Seating
711 18	Multipurpose Seating
711 19	Stacking Chairs and Dollies or Trucks Designed to Support Stacking Chairs
711 2	Work Surfaces, Workstations, Computer Furniture and Accessories
711 3	Filing and Storage Cabinets, Shelves, Mobile Carts, Dollies, Racks & Accessories
711 7	High Density, Movable Filing Systems and Accessories
711 8	Executive Office Furniture
711 9	Executive Conference Room Furniture, Coordinated Tables, Case Pieces and Accessories
711 93	Reconfiguration and Relocation Services
711 94	Office Design/ Layout Services
711 95	Office Furniture Installation Services
711 96	Leased Office Furniture Systems
711 98	International Office Furniture
711 99	Introduction of New Office Furniture Services/Products

SIN

31 301	Broadloom Carpet
31 303	Carpet Tiles
31 501	Mats and Matting (w/ and w/out Logos)
31 502	Mats and Matting (w/ and w/out Logos)
31 601	Recycled and/or Bio Based Content (as Defined in E.O. 13101) Flooring
31 602	Flooring Recycling Programs
31 603	Floor Covering Accessories and Accessorial Services
31 604	Ancillary Supplies and Services
722 02	Window Treatments
722 03	Coordinating Bedspreads and Comforters
722 04	Cubicle Curtains and Hardware
722 05	Wall Art Including Paintings, Photographs, and Posters
722 08	Ancillary Supplies and Services
722 98	Overseas (International) Fabric
736 1	Administrative Support and Clerical Occupations
736 2	Automatic Data Processing Occupations
736 3	General Services and Support
736 4	Information and Arts Occupations, Including Miscellaneous Occupations
736 5	Technical and Professional Occupations
75 200	Office Products
75 210	Office Services
75 85	Restroom Products
760 1	Books and Pamphlets
760 2	Periodicals, Subscriptions Services
617 1	Bags and Sacks
617 10	Packaging Services
617 12	Pallets, Plastic and Wood
617 13	Unique Identification (UID)/Radio Frequency Identification (RFID)
617 2	Bottles, Jars, Boxes, Cartons, Crates, Container Systems and Metal Drums
617 3	Wrapping and Strapping Materials
617 4	Packaging and Packing Bulk Materials
617 5	Performance – Oriented Packaging (POP), Plastic Over Pack and Hazardous Material Packaging
617 8	New Technology

(Continued next page)



The tremendous success of the VETS GWAC and the strong increase of sales for SDVOSBs on the MAS Program are proof-positive of GSA's unwavering commitment to veterans. Other steps that have been taken to strengthen the SDVOSBs procurement process include:

- Dedicated marketing support to help customers find qualified SDVOSBs.
- Improved veteran-related web content on gsa.gov.
- Initiated veteran and SDVOSB conferences and enhanced support through the Regional Small Business Development Centers.
- Achieved a significant increase in SDVOSB Schedule contract holders, from 96 SDVOSBs in May 2003 to more than 1,000 in 2010. Plus, the VETS GWAC now represents dozens of SDVOSBs, with additional opportunities for subcontractors to participate throughout the performance period.
- Launched a video training course for contracting officers about including SDVOSBs in procurements and published a Veterans Business Toolkit with the VA's Center for Veterans Enterprise for veteran-owned businesses, about conducting business with the federal government.
- Providing one-on-one information to more than 1,300 conference attendees.

But it's your purchase dollars that will make the most difference in the lives and livelihoods of SDVOSBs – they need your support!

GSA Multiple Award Schedule SINs (Special Item Numbers) for SDVOSBs (continued)

SIN	
Schedule: 874 Mission Oriented Business Integrated Services (MOBIS)	
874 1	Consulting Services
874 2	Facilitation Services
874 3	Survey Services
874 4	Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration
874 5	Ancillary Supplies and/or Services
874 6	Acquisition Management Support
874 7	Program and Project Management
874 9	Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices

Using GSA's Online Tools to Find Veteran-Owned and Service-Disabled Veteran-Owned Businesses

With GSA programs, identifying and including veteran-owned businesses in the competition for an agency's business is easy! You can simply and conveniently place orders against an existing contract. GSA's online tools truly offer streamlined, automated ways to identify and contract with veteran-owned businesses.

In addition to benefitting veterans by making visible important business opportunities, GSA Online tools greatly expedite acquisition steps, such as market research, order placement, and management of the bid process. They also provide a valuable way to share information with the entire federal purchasing community, simply and cost-effectively.

Online tools can sort businesses by socioeconomic status. To help distinguish whether a vendor is a veteran-owned or service-disabled veteran-owned business, the vendors are labeled with the socioeconomic indicators shown below:

v = Veteran-owned small business

dv = Service-disabled veteran-owned small business

GSAAdvantage!® – GSA's leading online shopping and ordering system provides access to thousands of vendors and millions of services and products. GSAAdvantage!® offers purchasing power with an efficient, effective way to shop, allowing customers to compare alternatives in detail, order online, check order status, and handle payment with the GSA SmartPay® Purchase Card or an account with an Activity Address Code. Locating a veteran-owned small business or a service-disabled veteran-owned small business on GSAAdvantage!® is easy. At the bottom of the GSAAdvantage!® "Advanced Search" page, a user can select "service-disabled veteran-owned small business" or "veteran-owned small business" to limit the search to veteran-owned businesses.

GSAAdvantage!® can be found at www.gsaadvantage.gov.

eLibrary – GSA's online source for GSA and VA Multiple Award Schedules and GWACs contract information. eLibrary has all the most up-to-date contract award information for every GSA and VA Schedule contract, as well as the VETS GWAC. In addition to providing information concerning which suppliers have a contract, eLibrary clearly identifies what items and/or services are available too. Users can access this information via various search options such as contractor/manufacturer name, contract number, Special Item Number (SIN), schedule number, GWAC name, or keywords.



Locating a veteran-owned small business or a service-disabled veteran-owned small business on eLibrary is easy. From the home page, you can search by category, schedule number or keyword. The search will lead to a GSA Schedule detail page with a pull-down menu to allow the user to narrow the display to one or several socioeconomic categories. (To select more than one, simply holds down the control key while clicking on selections.) While on the "Search" page, you can select "service-disabled veteran-owned small business" or "veteran-owned small business" to limit the search.

GSA's eLibrary also serves as your main starting point to obtain information about the VETS GWAC contract, including its advantages and how to order from VETS GWAC contracts, which requires a delegation of procuring authority issued by the GSA Procuring Contracting Officer. From the home page, a user can select search "View all Technology Contracts". From the list of GWACs, select "VETS". This link will lead to a description of the two functional areas that comprise the VETS GWAC and a list of the vendors who hold contracts under the VETS GWAC.

eLibrary can be accessed at www.gsa.gov/elibrary.

eBuy – GSA's online Request-for-Quote (RFQ) tool for federal purchasing agents. eBuy increases federal agencies' buying power by leveraging the power of the Internet. This enables buyers to obtain quotations that result in "best value" purchasing decisions. It's designed to facilitate the request for quotes for a wide range of commercial supplies and services that are offered by GSA MAS and GWAC contractors. (After logging in, the user must select which contract vehicle will be used for the solicitation.)

Buyers can create and post RFQs for any of the products or services offered via GSA's Multiple Award Schedule program. eBuy can also be used to solicit proposals using the VETS GWAC. The VETS GWAC is set aside for service-disabled veteran-owned small businesses. Since all of the vendors within the VETS GWAC are SDVOSBs, all contract holders for the functional area will receive the solicitation.

For contractors, eBuy provides greater opportunities to offer quotes and increase business volume for supplies and services.

More information is available at www.gsa.gov/ebuy.

In addition to GSA eTools for helping federal agencies meet socioeconomic goal, there are other resources to utilize as well.

The Central Contractor Registration (CCR)

The Central Contractor Registration (CCR) allows agencies to search by locality for SDVOSBs by selecting the "service-disabled veteran-owned" socioeconomic category on the search feature.

CCR can be accessed at <https://www.bpn.gov/ccr>.

VetBiz Vendor Information Pages

The Department of Veterans Affairs' Vendor Information website allows agencies to search for VA registered service-disabled veteran-owned small businesses.

VetBiz Vendor Information can be found at www.vetbiz.gov.

Additional information is available at:

www.gsa.gov/service-disabled

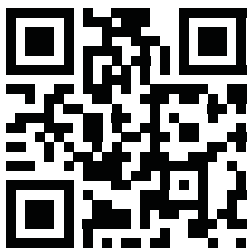
www.gsa.gov/vetsgwac

www.gsa.gov/smallbusiness

The **Office of Small Business Utilization** can be reached for more information at (855) OSBUGSA (672-8472), or through the primary point of contact, Anthony Eiland, at anthony.eiland@gsa.gov. Or, to reach the **Small Business GWAC Center** for more information, contact (877) 327-8732 or vetsgwac@gsa.gov.



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